



Jason Mendoza

DIRECTOR

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OAKTOWER PARTNERSHIP

INDEPENDENT CORPORATE ADVISER

QUALIFICATIONS

- > Master of Commerce – First Class Honours, University of Auckland
- > Bachelor of Commerce, University of Auckland
- > Member of Chartered Accountants Australia and New Zealand

INTERESTS

- > Family
- > Playing masters football
- > Supporting the All Blacks

PROFESSIONAL CAREER

- > 1994-1997 Senior at Arthur Andersen (Corporate Finance), Auckland
- > 1997-1999 Manager at Arthur Andersen (Corporate Finance), Melbourne
- > 1999-2001 Director at Arthur Andersen (Corporate Finance), Sydney
- > 2001-2005 Principal at Ernst & Young (Mergers & Acquisitions), Sydney
- > Co-Founder of Oaktower Partnership 2005
- > Director of Oaktower Partnership 2005 – Current

LEAD ADVISORY ENGAGEMENTS

Jason's background involves over 25 years specialising in advising on mergers and acquisitions, sales and divestitures, strategic corporate initiatives and structured finance transactions. Jason has acted as a senior deal maker to a wide range of private equity, corporate and public-sector clients. Some examples are having acted for the following clients.

SELECTED ADVISORY CREDENTIALS

- > Spotless Australia Ltd on the takeover of the remaining 18% by Downer EDI Limited (\$130m).
- > Delta Agribusiness acquisition of NorthWest Ag Services.
- > Delta Agribusiness investment by Odyssey Private Equity.
- > Reliance Worldwide Corporation (RWC-AU) on its acquisition of 100% of John Guest Holdings (£687.5m) and the associated (\$AUD 1.1 billion) non-renounceable entitlement offer to finance the acquisition.
- > Riviera Health on its sale of 5 aged care facilities to Japara Healthcare (JHC-AU) (\$53.5m) and its Mt Druitt aged care development site to Anglicare (\$5m).
- > Beijer Ref AB (BEIJ.B-SE) on its acquisition of 100% of Heatcraft Australasia and Asia from Lennox International (LII-US) (\$111m) and back-to-back divestment of Heatcraft NZ to Reece (REH-AU) (\$23m).
- > Anchorage Capital Partners on the sale of its investment in Acrow Scaffolding & Formwork to NMG Corporation (ACF-AU) (\$23m).
- > Intermain Group on its capital recapitalisation transaction with CBA.
- > Kline Family interests on the sale of their 45% shareholding in Metricon Homes Group.
- > Reliance Worldwide Corporation (RWC-AU) on its post-IPO bolt-on acquisition of 100% of Securus, Inc (trading as Holdrite) (A\$125m).
- > GSA Group on the IPO of Reliance Worldwide Corporation (RWC-AU), working alongside and in conjunction with the appointed Joint Lead Managers (\$919m).

- > Wolseley Private Equity of the sale of its controlling 60% shareholding in Abergeldie Complex Infrastructure via an MBO (EV of \$45m).
- > The shareholders of Hunter Valley Private Hospital on its sale to Healthscope (HSP-AU) (\$72m).
- > Adcorp (AAU-AU) on its underwritten renounceable rights issue.
- > Jangho Group (601886-SHSE) on its acquisition via off-market takeover of 100% of Vision Eye Institute (VEI-AU) including pre-takeover acquisition of Primary Health Care's (PRY-AU) minority position in VEI-AU (\$210m).
- > James Hardie (JHX-AU) on the sale of 100% of James Hardie Concrete Pipes business unit to RCPA.
- > Archer Growth on the sale of its investment in CURA Day Hospitals Group to a consortium comprising CURA's management, its doctor shareholders and Intermediate Capital Group (\$240m).
- > Navis Capital on the secondary buyout of Guardian Early Learning Group from Wolseley Private Equity (\$120m).
- > Healthbridge Enterprises on its sale of Healthbridge Hawthorn Hospital to Epworth Healthcare (\$25m).
- > Canadian-based NorthWest Value Partners Inc. on the acquisition of its strategic 19.9% stake in the NZ-listed Vital Healthcare Property Trust (VHT-NZ) and in the acquisition of 100% of the shares in the Manager of VHT-NZ.
- > ANZ Capital on the divestment of Information Technologies Australia to Nasdaq listed Nuance Communications Inc (NUAN-US).
- > Evans & Peck Limited on its strategic review and subsequent takeover offer by WorleyParsons (WOR-AU) (A\$90m).
- > Healthbridge Enterprises on its acquisition of a majority shareholding of in-vitro fertilisation business Monash IVF Group (MVF-AU) (A\$142m).
- > Ironbridge Capital on the recapitalisation proposal of Bravura Solutions (BVS-AU), which resulted in Ironbridge acquiring a cornerstone shareholding (A\$30m).
- > Ironbridge Capital on the formation of Healthbridge Enterprises and its acquisition of in-vitro fertilisation business Repromed Group (A\$100m).
- > ABN AMRO Capital on the acquisition of Monash IVF Group (MVF-AU) (A\$215m).
- > Golden Circle on the recapitalisation and refinance proposal with Anchorage Capital Partners (A\$155m).
- > Ironbridge Capital on the acquisition and successful public-to-private of CanWest MediaWorks (NZ\$750m).
- > Pacific Equity Partners on the acquisition of Godfreys (A\$330m).
- > Bronson & Jacobs on the divestment to Orica (ORI-AU) (A\$110m).
- > ACTEW on entering a 20-year Utility Management Agreement (A\$1bn).
- > ActewAGL on entering a 3-year Management Agreement with TransACT (A\$48m).
- > TransACT Communications on its second-round capital raising (A\$120m).
- > Federal Government on the divestment of EFIC to NCM Group NV (A\$3.6bn book).
- > ACTEW Corporation on its Multi Utility merger with AGL (AGL-AU) (A\$1.8bn).
- > Medical Care Services Ltd on its acquisition of the Gribbles Group (A\$235m).
- > Crown Limited on its merger with Publishing & Broadcasting (A\$2.1bn).
- > Commonwealth Government on the 'broker-firm' share allocation and distribution of selling commissions amongst participating brokers in the Telstra 2 Share Offer.

Sydney

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