



OAKTOWER PARTNERSHIP

INDEPENDENT CORPORATE ADVISER

Oliver Klotz

Managing Director

E: oliverklotz@oaktower.com.au

D: +61 2 9271 0720

M: 0411 469 112

Qualifications

Bachelor of Commerce University of Melbourne 1984
Fellow of the Institute of Chartered Accountants

Interests

Catherine and my two children, Byron and Olivia
Triathlon racing
Outdoor adventure sports
Biographies & auto-biographies
Adventure holidays

Professional Career

1984-2002 Arthur Andersen, Melbourne, Zurich and Sydney
Partner of Arthur Andersen 1994 and Arthur Andersen LLC 1996
Managing Partner of Andersen Corporate Finance 1998 – 2002
2002-2005 Partner of Ernst & Young Australia located in Sydney
Managing Director of Ernst & Young Mergers & Acquisitions Australia
Co-Founder of Oaktower Partnership November 2005
Managing Director of Oaktower Partnership 2005 – Current

Lead Advisory Engagements

Since 1990 Oliver has acted as the lead adviser on many high profile engagements providing strategic corporate advice, project leadership and negotiating outstanding outcomes for public companies, private companies, State and Federal governments and private equity clients. Some examples are having acted as the lead adviser to:

2013-14

Archer Growth on the divestment of Cura Day Hospitals to ICG Plc for \$240m
Navis Capital Partners on the acquisition of the Guardian Childcare Centres for \$110m
Sterihealth Limited on the privatisation by way of Scheme of Arrangement by Daniels Corporation for \$61m

2012-13

Ironbridge Capital on the divestment of Healthbridge Hawthorn to Epworth Group \$25m
Pacific Equity Partners on exit from Godfreys Group
OneShift on the minority divestment and capital raising from Programmed Limited

2010-11

BB Retail Capital on divestment of Adairs / Dusk Retail Group to Catalyst Investment Managers for \$140m
Champ Ventures on the divestment of Healthe Care Hospital Group to Archer Capital for \$230m

2009

Evans & Peck Limited on its strategic review and subsequent takeover offer by WorleyParsons Limited (\$90m)
Mrs Crockets Kitchen on its trade sale to Convenience Foods (\$18m)
Queensland Fertility Group on its trade sale to Virtus Health (\$80m)

2008

Ironbridge Capital on its acquisition of Repromed IVF (\$100m)
BB Retail Capital on its 50/50 Joint Venture with Hastings/ANZ Private Equity into Bras N Things (\$280m)

2007

Peoplebank Ltd on its acquisition of AMBIT (\$100m) and the \$60m placement to Navis Private Equity
Golden Circle Limited on its equity and debt recapitalisation with Anchorage Partners (\$155m)
Champ Ventures on its equity investment into Healthe (\$80m)
Quadrant Private Equity on acquisition of Australian Temporary Fencing (\$135m)

2006

Ironbridge Capital on acquisition of Super Amart (\$475m)
Pacific Equity Partners on acquisition of Godfreys (\$330m)
Ramsay Healthcare Ltd on divestment of Aged Care (\$75m)
Pacific Equity Partners on divestment of AMR to STW Ltd (\$15m)
Quadrant Private Equity on acquisition of Australian Temporary Fencing (\$135m)
Ramsay Healthcare on divestment of Silver Circle and Adelaide Hospitals (\$45m)
Shareholders of Macro Wholefoods on its 20% minority capital raising (\$11m)
BB Retail on its public takeover of Brazin Ltd (\$220m)

2005

Ramsay Healthcare Ltd on the acquisition of Affinity Hospitals (\$1.5 billion)
Ramsay Healthcare Ltd on the ACCC divestment to Healthscope Ltd (\$490m)
Ramsay Healthcare Ltd on the ACCC divestment to BCN/SAI Teys (\$90m)
ACTEW on entering a 20 year Utility Management Agreement (\$1 billion)
ACTEWAGI on entering a 3 year Management Agreement with Transact (\$48m)

2004

Shareholders of Mr's Crockets Kitchen on divestment to Ironbridge
ECMI on divestment of Gribbles Group Ltd to Healthscope Ltd (\$436m)
CVC and Ironbridge on acquisition of 51 Hospitals from Mayne Ltd (\$845m)
Employment National on its privatisation
State of NSW on the divestment of Pacific Power Int. to Connell Wagner (\$16m)
Federal Government on the divestment of EFIC to NCM Group NV (\$3.6b book)

Others

Medical Care Services Ltd on acquisition of Gribbles Group 51% (\$235m)
Cadbury Schweppes Australia on acquisition of Pepsi Bottlers (\$112m)
Actew Corporation on its Multi Utility merger with AGL Ltd (\$1.8 billion)
Transact Communications second round capital raising (\$120m)
Initial public offering of Adcorp Ltd (\$65m)
Federal Government on the divestment of Australian National Line (\$83m)
Federal Government on divestment of Asset Services Australia (\$25m)
Federal Government on the privatisation and sale of seven DAS businesses
Federal Government on the merger & privatisation of Dairy Corp (\$1.6 billion)
Federal Government on the privatisation by way of MBO of SMEC

Sydney Office

Level 23, Australia Square, 264 George Street, Sydney NSW 2000
Telephone: + 61 2 9271 0700 **Facsimile:** +61 2 9271 0777

Melbourne Office

Level 2, 18 Oliver Lane, Melbourne VIC 3000
Telephone: +61 3 9666 3900 **Facsimile:** +61 3 9666 3999

