Oliver Klotz

MANAGING DIRECTOR

E: oliverklotz@oaktower.com.au
M: +61 411 469 112
D: +61 2 9258 1322

OAKTOWER PARTNERSHIP
INDEPENDENT CORPORATE ADVISER

QUALIFICATIONS

> Bachelor of Commerce University of Melbourne
> Fellow of the Institute of Chartered Accountants

INTERESTS

> Surf lifesaving
> Biographies & auto-biographies
> Adventure holidays

PROFESSIONAL CAREER

> 1984-2002 Arthur Andersen, Melbourne, Zurich and Sydney
> Partner of Arthur Andersen 1994 and Arthur Andersen LLC 1996
> Managing Partner of Andersen Corporate Finance 1998 – 2002
> 2002-2005 Partner of Ernst & Young Australia located in Sydney
> Managing Director of Ernst & Young Mergers & Acquisitions Australia
> Co-Founder of Oaktower Partnership 2005
> Managing Director of Oaktower Partnership 2005 – Current

LEAD ADVISORY ENGAGEMENTS

Since 1990 Oliver has acted as the lead transaction adviser on many high-profile engagements providing strategic advice, project leadership and negotiating outstanding outcomes for public companies, private companies, State and Federal governments and private equity clients. Some examples are having acted as the lead adviser to:

2019-20

> Spotless Australia Ltd on the takeover of the remaining 18% by Downer EDI Limited ($130m).
> Delta Agribusiness acquisition of NorthWest Ag Services.
> Delta Agribusiness investment by Odyssey Private Equity.

2017-18

> Reliance Worldwide Corp Ltd on the (£687.5m) acquisition of John Guest Holdings UK and the associated ($AUD 1.1 billion) non-renounceable entitlement offer to finance the acquisition.
> Riviera Health on the sale of their aged care portfolio to Japara Healthcare Ltd ($53.5m).
> Blackwood Capital on the sale of National Patient Transport to Comfort DelGro Pte Ltd ($33m).
> Beijer Ref AB on the acquisition of Heatcraft Australia from Lennox International US ($111m).
> Beijer Ref AB on the divestment of Heatcraft NZ to Reece Ltd ($23m).
> National Recycling Group on the sale to Bingo Ltd ($51m).

2016-17

> Daniels Health Australia Group Pty Ltd on the sale to Toxfree Ltd ($186m.)
> Frosty Boy Australia on the sale to Advent Private Capital ($78m).
> Sale of a 25% interest in Grill'd to the majority shareholder (EV$200m).
> Sale of Homyped on behalf of The Growth Fund.

2015-16

> Sydney Adventist Health on the sale of SAN Pathology to Sonic Ltd ($25m).
> Jangho Group Co. Ltd on the off-market public takeover of Vision Eye Institute Ltd ($210m).
> Shareholders of Hunter Valley Private Hospital on the sale to Healthscope Ltd ($72m).
> Wolseley Private Equity on the sale of 60% of Abergeldie Complex Infrastructure (EV$45m).

2014-15

> Archer Growth Fund on the divestment of Cura Day Hospitals to ICG Plc ($240m).
> Navis Capital Partners on the acquisition of the Guardian Childcare Centres ($110m).
> Sterihealth Limited on the privatisation by way of Scheme of Arrangement by Daniels Corp ($61m).

2012-13

> Ironbridge Capital on the divestment of Healthbridge Hawthorn to Epworth Group ($25m).
> OneShift on the minority divestment and capital raising from Programmed Limited ($15m).

2010-11

> BB Retail Capital on divestment of Adairs Retail Group to Catalyst Investment Managers ($140m).
> Champ Ventures on the divestment of Healthe Care Hospital Group to Archer Capital ($230m).

2009

> Evans & Peck Limited on its sale to Worley Parsons Limited ($90m).
> Mrs Crocket's Kitchen on its trade sale to Convenience Foods ($18m).
> Queensland Fertility Group on its trade sale to Virtus Health ($80m).

2008

> Ironbridge Capital on its acquisition of Repromed IVF ($100m).
> BB Retail Capital on its 50/50 JV with Hastings/ANZ Private Equity into Bras N Things ($280m).

2007

> Peoplebank Ltd on its acquisition of AMBIT ($100m) and the ($60m) placement to Navis Capital.
> Golden Circle Limited on its equity and debt recapitalisation with Anchorage Partners ($155m).
> Champ Ventures on its equity investment into Healthe ($80m).
> Quadrant Private Equity on its acquisition of Australian Temporary Fencing ($135m).

2006

> Ironbridge Capital on acquisition of Super Amart ($475m).
> Pacific Equity Partners on acquisition of Godfreys ($330m).
> Ramsay Healthcare Ltd on its divestment of Aged Care ($75m).
> Ramsay Healthcare on divestment of Silver Circle and Adelaide Hospitals ($45m).

2005

> Ramsay Healthcare Ltd on the acquisition of Affinity Hospitals ($1.5 billion).
> Ramsay Healthcare Ltd on the ACCC divestment to Healthscope Ltd ($490m).
> Ramsay Healthcare Ltd on the ACCC divestment to BCN/SAI Teys ($90m).
> ACTEW on entering a 20-year Utility Management Agreement ($1 billion).

2004 and Select Pre

> Shareholders of Mr's Crockets Kitchen on the divestment to Ironbridge ($110m).
> ECMI on the divestment of Gribbles Group Ltd to Healthscope Ltd ($436m).
> CVC and Ironbridge on the acquisition of 51 Hospitals from Mayne Ltd ($845m).
> Federal Government on the divestment of EFIC to NCM Group NV ($3.6b book).
> Medical Care Services Ltd on acquisition of Gribbles Group 51% ($235m).
> Actew Corporation on its Multi Utility merger with AGL Ltd ($1.8 billion).
> Initial public offering of Adcorp Ltd ($65m).
> Federal Government on the divestment of Australian National Line ($83m).
> Federal Government on the merger & privatisation of Dairy Corp ($1.6 billion).
> Federal Government on the privatisation by way of MBO of SMEC.