



## Jason Mendoza

### DIRECTOR

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## OAKTOWER PARTNERSHIP

INDEPENDENT CORPORATE ADVISER

### QUALIFICATIONS

- > Master of Commerce – First Class Honours, University of Auckland
- > Bachelor of Commerce, University of Auckland
- > Member of Chartered Accountants Australia and New Zealand

### INTERESTS

- > Family
- > Playing masters football
- > Supporting the All Blacks

### PROFESSIONAL CAREER

- > 1994-1997 Senior at Arthur Andersen (Corporate Finance), Auckland
- > 1997-1999 Manager at Arthur Andersen (Corporate Finance), Melbourne
- > 1999-2001 Director at Arthur Andersen (Corporate Finance), Sydney
- > 2001-2005 Principal at Ernst & Young (Mergers & Acquisitions), Sydney
- > Co-Founder of Oaktower Partnership 2005
- > Director of Oaktower Partnership 2005 – Current

### LEAD ADVISORY ENGAGEMENTS

Jason's background involves over 25 years specialising in advising on mergers and acquisitions, sales and divestitures, strategic corporate initiatives and structured finance transactions. Jason has acted as a senior deal maker to a wide range of private equity, corporate and public-sector clients. Some examples are having acted for the following clients.

### SELECTED ADVISORY CREDENTIALS

- > Spotless Australia Ltd on the takeover of the remaining 18% by Downer EDI Limited (\$130m).
- > Delta Agribusiness acquisition of NorthWest Ag Services.
- > Delta Agribusiness investment by Odyssey Private Equity.
- > Reliance Worldwide Corporation (RWC-AU) on its acquisition of 100% of John Guest Holdings (£687.5m) and the associated (\$AUD 1.1 billion) non-renounceable entitlement offer to finance the acquisition.
- > Riviera Health on its sale of 5 aged care facilities to Japara Healthcare (JHC-AU) (\$53.5m) and its Mt Druitt aged care development site to Anglicare (\$5m).
- > Beijer Ref AB (BEIJ.B-SE) on its acquisition of 100% of Heatcraft Australasia and Asia from Lennox International (LII-US) (\$111m) and back-to-back divestment of Heatcraft NZ to Reece (REH-AU) (\$23m).
- > Anchorage Capital Partners on the sale of its investment in Acrow Scaffolding & Formwork to NMG Corporation (ACF-AU) (\$23m).
- > Intermain Group on its capital recapitalisation transaction with CBA.
- > Kline Family interests on the sale of their 45% shareholding in Metricon Homes Group.
- > Reliance Worldwide Corporation (RWC-AU) on its post-IPO bolt-on acquisition of 100% of Securus, Inc (trading as Holdrite) (A\$125m).
- > GSA Group on the IPO of Reliance Worldwide Corporation (RWC-AU), working alongside and in conjunction with the appointed Joint Lead Managers (\$919m).

- > Wolseley Private Equity of the sale of its controlling 60% shareholding in Abergeldie Complex Infrastructure via an MBO (EV of \$45m).
- > The shareholders of Hunter Valley Private Hospital on its sale to Healthscope (HSP-AU) (\$72m).
- > Adcorp (AAU-AU) on its underwritten renounceable rights issue.
- > Jangho Group (601886-SHSE) on its acquisition via off-market takeover of 100% of Vision Eye Institute (VEI-AU) including pre-takeover acquisition of Primary Health Care's (PRY-AU) minority position in VEI-AU (\$210m).
- > James Hardie (JHX-AU) on the sale of 100% of James Hardie Concrete Pipes business unit to RCPA.
- > Archer Growth on the sale of its investment in CURA Day Hospitals Group to a consortium comprising CURA's management, its doctor shareholders and Intermediate Capital Group (\$240m).
- > Navis Capital on the secondary buyout of Guardian Early Learning Group from Wolseley Private Equity (\$120m).
- > Healthbridge Enterprises on its sale of Healthbridge Hawthorn Hospital to Epworth Healthcare (\$25m).
- > Canadian-based NorthWest Value Partners Inc. on the acquisition of its strategic 19.9% stake in the NZ-listed Vital Healthcare Property Trust (VHT-NZ) and in the acquisition of 100% of the shares in the Manager of VHT-NZ.
- > ANZ Capital on the divestment of Information Technologies Australia to Nasdaq listed Nuance Communications Inc (NUAN-US).
- > Evans & Peck Limited on its strategic review and subsequent takeover offer by WorleyParsons (WOR-AU) (A\$90m).
- > Healthbridge Enterprises on its acquisition of a majority shareholding of in-vitro fertilisation business Monash IVF Group (MVF-AU) (A\$142m).
- > Ironbridge Capital on the recapitalisation proposal of Bravura Solutions (BVS-AU), which resulted in Ironbridge acquiring a cornerstone shareholding (A\$30m).
- > Ironbridge Capital on the formation of Healthbridge Enterprises and its acquisition of in-vitro fertilisation business Repromed Group (A\$100m).
- > ABN AMRO Capital on the acquisition of Monash IVF Group (MVF-AU) (A\$215m).
- > Golden Circle on the recapitalisation and refinance proposal with Anchorage Capital Partners (A\$155m).
- > Ironbridge Capital on the acquisition and successful public-to-private of CanWest MediaWorks (NZ\$750m).
- > Pacific Equity Partners on the acquisition of Godfreys (A\$330m).
- > Bronson & Jacobs on the divestment to Orica (ORI-AU) (A\$110m).
- > ACTEW on entering a 20-year Utility Management Agreement (A\$1bn).
- > ActewAGL on entering a 3-year Management Agreement with TransACT (A\$48m).
- > TransACT Communications on its second-round capital raising (A\$120m).
- > Federal Government on the divestment of EFIC to NCM Group NV (A\$3.6bn book).
- > ACTEW Corporation on its Multi Utility merger with AGL (AGL-AU) (A\$1.8bn).
- > Medical Care Services Ltd on its acquisition of the Gribbles Group (A\$235m).
- > Crown Limited on its merger with Publishing & Broadcasting (A\$2.1bn).
- > Commonwealth Government on the 'broker-firm' share allocation and distribution of selling commissions amongst participating brokers in the Telstra 2 Share Offer.

### Sydney Office

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